

SIP Communicator versus conventional telephone system



Feature comparison

| Feature | In-house Platform | SIP Communicator |
|--|-------------------|-----------------------------|
| Voicemail | ✓ | ✓ |
| Auto-Attendant | optional | ✓ |
| Forward voicemails to email | optional | ✓ |
| Multi-party Conference calls | ✓ | ✓ |
| Conference Bridge with password protection and Outlook integration | optional | ✓ |
| Transfer calls to external number/mobile | ✓ | ✓ |
| Busy lamp fields show status of other extensions | ✓ | ✓ |
| Free calls between sites including home workers | optional | ✓ |
| Remote / home working | optional | ✓ |
| Mobile twinning (mobile rings when main phone rings) | optional | ✓ |
| Softphone compatible | optional | ✓ |
| IP DECT phone compatible | optional | ✓ |
| Auto-Divert to other number (e.g. Mobile) on power-cut, circuit failure etc | optional | ✓ |
| Personalised music-on-hold | optional | ✓ |
| Call queuing facility (not designed for heavy use on SIP Communicator) | optional | ✓ |
| Instant Messaging (on compatible handsets) | optional | ✓ |
| PC Interface (call lists, diverts etc) | ✓ | ✓ |
| TAPI Compliant (for integration with 3rd party applications) | ✓ | ✓ |
| Outlook integration for dialling | optional | x |
| Outlook integration for inbound call screen popping | optional | x |
| Screen popping of inbound calls with ability to import contacts from Outlook | optional | x |
| Call recording (ad-hoc) | optional | ✓ |
| Call recording (FSA Compliant) | optional | optional (on-site solution) |
| Door phone compatible | optional | optional |
| Call management reporting (updated overnight) | optional | optional |
| Call centre applications - wallboards, real time reporting | optional | x |
| SIP Trunk/extension compatible | ✓ | ✓ |
| Telephone Number portability - port from BT, keep numbers when move etc | optional | ✓ |

Cost comparisons

| Costs for 10 users at one site | In-house Platform | SIP Communicator |
|---|--------------------------|------------------|
| Initial cost including voicemail | £5,058.54 | £1,278.00 |
| Monthly cost including lines, circuits, numbers, IPOffice maintenance | £127.77 | £133.50 |
| SIP Communicator year 1 saving | £3711.78 saving | |
| Costs for multisite customer (1 x 16 user site; 1 x 8 user site ; 3 x home workers) | In-house Platform | SIP Communicator |
| Initial cost including voicemail | £16,722.30 | £3,469.00 |
| Monthly cost including lines, circuits, numbers, IPOffice maintenance | £453.85 | £382.50 |
| SIP Communicator year 1 saving | £13,324.65 saving | |

Notes

* Installation charge included on conventional telephone systems but not on SIP Communicator™ where Datel Telecom would install it and provide QOS switch.
 All pricing is subject to VAT, with payment collected by monthly Direct Debit in advance.
 These prices are indicative and are only used as an example of a simple scenario where SIP Communicator™ is used as a replacement for a conventional telephone system.

Please call Datel Telecom on +44(0) 203 696 9661 if you would like talk about switching to SIP communicator™.